



# **Summary : How to Be A Power Connector - Judy Robinett: The 5+50+100 Rule for Turning Your Business Network into Profits**

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**Complete summary of Judy Robinett's book: "How to Be a Power Connector: The 5+50+100 Rule for Turning Your Business Network into Profits"**

This summary of ideas from Judy Robinett's book "How to Be a Power Connector: The 5+50+100 Rule for Turning Your Business Network into Profits" demonstrates how you can become a power connector and connect the people in your network that wouldn't otherwise meet. By being a power connector, you can stay top of mind to all of your connections, create new opportunities and add value to your network.

There are four phases to being a power connector:

1. Prepare to power connect
2. Target, connect and engage
3. Reconnect, activate and multiply
4. Connect your contacts with others

**Reasons to read this summary:**

- Save time
- Add value to your connections
- Create new opportunities using your network

**To learn more, read the summary of "How to Be a Power Connector" and find out how you can start power connecting and adding value to your network!**

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