

Secrets of Six-Figure Women: Surprising Strategies to Up Your Earnings and Change Your Life by Stanny, Barbara Reprint Edition (2004)



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Stanny teaches advancement on an emotional level. Quietly and steadily, the number of women making six figures or more is increasing and continues to rise at a rate faster than for men. From entrepreneurs to corporate executives, from white-collar professionals to free-lancers and part-timers, women are forging careers with considerable financial success. In Secrets of Six-Figure Women, Barbara Stanny, journalist, motivational speaker, and financial educator, identifies the seven key strategies of female high earners: A Profit Motive, Audacity, Resilience, Encouragement, Self-Awareness, Nonattachment, and Financial Know-How. Based on extensive research and hundreds of interviews, including more than 150 women whose annual earnings range from \$100,000 to \$7 million Barbara Stanny turns each of the six-figure traits into a specific strategy for upping earnings. By rigorously fine-tuning them, readers can, step-by-step climb the income ladder.

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